



FULLER & COMPANY

**CASH FLOW WORKSHEET**

<b>Client:</b>	
<b>Spouse:</b>	
<b>Date:</b>	

<b>Income</b>	<b>Monthly Salary</b>	<b>Monthly Commission/ Bonus</b>	<b>Self-Employment Income</b>	<b>Notes</b>
Client				
Spouse				

<b>Real Estate</b>	<b>Primary Residence</b>	<b>Secondary Residence</b>	<b>Investment Property</b>	<b>Investment Property</b>
Property Name:				
Address 1:				
Address 2:				
City:				
State:				
Zip:				
Property Type: <i>(Residence, Non-Residence)</i>				
Current Value:				

<b>Cash</b>	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>
Asset Type: <i>(Cash, CDs, T-Bills, Checking, Savings, Money Market, Cash Management Account)</i>				
Holdings Value:				

<b>Employee Contributions (For 401(k) or 403(b))</b>	
Type: <i>(None, Percent of Salary, Match Percent, Fixed Amount, Maximum)</i>	
Percent:	
Dollar Amount:	

☐ - Details are often provided on your pay stub    ● - Details are often provided on your tax return

**(Please provide your most recent pay stub & tax return if not submitted already)**

<b>Employer Contributions (For 401(k), Money Purchase, 403(b), SEP, or Profit Sharing)</b>	
Type: <i>(None, Percent of Salary, Match Percent, Fixed Amount, Maximum)</i>	
Employer Percent Match of Employee Contribution:	
Maximum Employer Contribution Percent of Employee Salary:	
Amount:	

<b>529 Plans</b>	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>
Holdings Value:				
Grantor:				
Beneficiary:				

<b>Savings</b>	<b>Amount</b>	<b>Frequency</b>	<b>Notes</b>
Savings:			
IRA Contributions - Client:			
IRA Contributions - Spouse:			
Health Savings Account:			
Other:			

<b>Life Insurance</b>	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>
Policy Name:				
Policy Number:				
Institution Name:				
Purchase Date:				
Policy Type: <i>(Whole Life, VWL, Term, UL, VUL, Group, Other)</i>				
Term (years): <i>(Term Life Only)</i>				
Insured: <i>(Client, Spouse, Survivorship, etc.)</i>				
Owner: <i>(Client, Spouse, Joint, etc.)</i>				
Beneficiary: <i>(Client, Spouse, Survivorship, etc.)</i>				
Current Death Benefit:				
Current Cash Value:				
Basis:				
Annual Premium:				
Premium Term: <i>(Years)</i>				

<b>Long Term Care</b>	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>
Policy Name:				

☐ - Details are often provided on your pay stub    ● - Details are often provided on your tax return

**(Please provide your most recent pay stub & tax return if not submitted already)**

Registered Representative Securities offered through Cambridge Investment Research Inc., a Broker/Dealer, Member FINRA/SIPC.  
Investment Advisor Representative Cambridge Investment Research Advisors, Inc., a Registered Investment Advisor.  
Cambridge and Fuller & Company are not affiliated. Cambridge does not offer tax advice.

Policy Number:				
Institution Name:				
Purchase Date:				
Insured: <i>(Client, Spouse, Joint)</i>				
Benefit Amount:				
Period for Benefit Amount: <i>(Annually, Quarterly, Monthly, Weekly, Daily)</i>				
Owner: <i>(Client, Spouse, Joint)</i>				
Annual Premium:				
Premium Term (Years):				
Elimination Period: <i>(0,20, 30, 45, 50, 60, 90, 100, 120, 180 Days, 1 Year)</i>				
Benefit Period: <i>(2, 3, 4, 5, 6, 7, 10 Years, Lifetime)</i>				
COLA %: <i>(No Growth, Inflation, Custom)</i>				

<b>Disability</b>	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>
Policy Name:				
Policy Number:				
Institution Name:				
Purchase Date:				
Policy Type: <i>(Group Short Term, Group Long Term Personal Short Term, Personal Long Term, Other)</i>				
Insured: <i>(Client, Spouse)</i>				
Benefit Type: <i>(Fixed Amount, Percent Of Salary)</i>				
Benefit Amount:				
Period for Benefit Amount: <i>(Annually, Quarterly, Monthly, Weekly, Daily)</i>				
Benefit Percent:				
Annual Premium:				
Premium Term: <i>(Years)</i>				
Elimination Period: <i>(0, 7, 14, 30, 60, 90, 180 Days, 1 Year, 2 Years)</i>				
Benefit Period: <i>(90, 180 Days, # Years, Age, Life)</i>				
COLA: <i>(No Growth, Inflation, Custom)</i>				

<b>Loans</b>	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>
Loan Type: <i>(Auto, Personal, Business, LOC, Student Loan, Credit Card, Debt Consolidation, Other)</i>				
Original Loan Amount:				
Date of Loan:				

☐ - Details are often provided on your pay stub      ● - Details are often provided on your tax return

**(Please provide your most recent pay stub & tax return if not submitted already)**

Registered Representative Securities offered through Cambridge Investment Research Inc., a Broker/Dealer, Member FINRA/SIPC.  
Investment Advisor Representative Cambridge Investment Research Advisors, Inc., a Registered Investment Advisor.  
Cambridge and Fuller & Company are not affiliated. Cambridge does not offer tax advice.

Current Balance:				
Balance as of date:				
Owner: <i>(Client, Spouse, Joint, etc.)</i>				
Interest Rate:				
Number of Payments:				
Payment Frequency: <i>(Monthly, Quarterly, Semi-Annually, Annually)</i>				
Payment:				

<b>Social Security</b> <i>(a statement can be substituted for the below questions)</i>	<b>Client</b>	<b>Spouse</b>
Benefit Is: <i>(Not Included (No benefits), Estimated from Income, Manually Specified)</i>		
Benefit Begins at Age:		
Indexed at: <i>(No Growth, Inflation, etc.)</i>		
Start Indexing: <i>(Immediately, At Start Year)</i>		
Annual Retirement Benefit:		
Annual Disability Benefit:		
Annual Surviving Child Benefit:		
Years Employed:		
Last Year Employed:		
Highest Salary Earned:		

<b>Gifting</b>	<b>Amount</b>	<b>Frequency</b>	<b>Notes</b>
Birthdays:			
Anniversaries:			
Christmas & Holidays:			
Charity/Non-profit:			
Other:			

<b>Trusts/Partnerships:</b>	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>
Type of Trust/Partnership:				
Trust/Partnership Name:				
Date Established:				
Current Value:				
Owner: <i>(if applicable)</i>				
Grantor: <i>(Client, Spouse - if applicable)</i>				
Income Beneficiary: <i>(if applicable)</i>				
Remainder Beneficiary: <i>(Children, Grandchildren, Charity, etc. - if applicable)</i>				
Term (Years): <i>(if applicable)</i>				

☐ - Details are often provided on your pay stub      ● - Details are often provided on your tax return

**(Please provide your most recent pay stub & tax return if not submitted already)**

Registered Representative Securities offered through Cambridge Investment Research Inc., a Broker/Dealer, Member FINRA/SIPC.  
Investment Advisor Representative Cambridge Investment Research Advisors, Inc., a Registered Investment Advisor.  
Cambridge and Fuller & Company are not affiliated. Cambridge does not offer tax advice.



## ATTACHMENT A

<b>Housing Expenses</b>	Toiletries & Cosmetics	Doctor/Dentist
Cell/Home Phone	<b>Transportation</b>	Prescriptions
Electricity	Car Payments, Lease	Counseling/Therapy
Exterminators	Gas	Flexible Spending Account ☐
Homeowners Association	Insurance	<b>Business &amp; Professional</b>
Homeowners Insurance	Ad Valorem	Financial Planning
Internet/Email	Maintenance/Repair	Tax Preparation ●
Lawn Care	<b>Entertainments &amp; Recreation</b>	Legal
Maid Service	Dining Out	Banking & Checking Fees
Maintenance	Babysitting	Safe Deposit Box
Natural Gas	Activities & Trips	Professional Associations
Pool Care	Books/CDs/DVDs/Toys	Union Dues ●
Real Estate Tax ●	Subscriptions	Liability Insurance
Supplies	Hobbies & Club Dues	Non-reimbursed Business Expenses ●
Telephone	Sporting Events	<b>Other</b>
TV	Vacation	Major Purchases
Water/Sewer/Sanitation	Allowances	
<b>Food</b>	Pet Care	
Groceries	Recreational Vehicle	
Meals at Work	Recreational Vehicle Insurance	
School Lunches	<b>Education &amp; Child Care</b>	
<b>Clothing</b>	Tuition	
Clothes	Materials	
Dry Cleaning/Alternations	Child Care/Day Care ☐	
Other:	Child Support/Alimony ●	
<b>Personal Care</b>	Flexible Spending Account ☐	
Hair & Nail Salon	<b>Medical</b>	

☐ - Details are often provided on your pay stub    ● - Details are often provided on your tax return

(Please provide your most recent pay stub & tax return if not submitted already)

Registered Representative Securities offered through Cambridge Investment Research Inc., a Broker/Dealer, Member FINRA/SIPC.  
 Investment Advisor Representative Cambridge Investment Research Advisors, Inc., a Registered Investment Advisor.  
 Cambridge and Fuller & Company are not affiliated. Cambridge does not offer tax advice.